



NIAGARA-ON-THE-LAKE
CHAMBER OF COMMERCE

Together in Business

Supporting, Connecting, and Championing our Local Business
Community

October 2025

In this issue:

- Message from the CEO, Kathy Weiss
- Member-to-Member Discount Program
- Welcome New Members
- Multi-Level Leadership Luncheon and other Chamber Events
- Business News
 - Skills Bridge Program Extended
 - CCC Convention Resolutions: What You Need to Know
 - Canada Post Strike: Stay Informed
 - Ho Ho Passport Program
- Affinity Programs

Message from the CEO, Kathy Weiss

October marks Small Business Month in Canada — a time to celebrate the entrepreneurs and innovators who form the backbone of our local economy. Small businesses represent the majority of our Chamber membership and are at the heart of what makes Niagara-on-the-Lake such a dynamic community.

In September, our focus was on strengthening our internal operations and building a strong foundation for the year ahead. We finalized several key governance and policy updates, advanced our member engagement initiatives, and began early preparations for our 2026 strategic priorities. These efforts are all aimed at ensuring the Chamber continues to deliver value, advocacy, and leadership for our members and partners.

As we move into the final quarter of 2025, our attention turns to year-end initiatives, budget planning, and setting clear objectives for 2026. We'll also be rolling out new opportunities for members to connect and collaborate with, including professional development sessions and expanded networking events — all designed to help our business community grow stronger together.

Thank you to all our members for your continued partnership and participation. Your engagement drives the Chamber's work and our shared success.

Unlock Exclusive Savings with the Member-to- Member Discount Program



As a member of the Niagara-on-the-Lake Chamber of Commerce, you have access to exclusive discounts and special offers from fellow local businesses. This Member-to-Member Discount Program is designed to help you save while supporting the vibrant community we all serve.

Participating businesses offer discounts or special deals to Chamber members. These benefits are available to all Chamber members and their employees, making it easier than ever to support each other and strengthen our local economy.

Current offers include:

- **Greaves Jams & Marmalades:** 10% off personal purchases and wholesale pricing for businesses.
- **Ironwood Cider House:** 15% off hospitality and 10% off retail purchases.
- **Niagara-on-the-Lake Museum:** Free admission and walking tours.
- **Niagara Cycling Tours:** 20% off corporate tours for team-building activities.
- **Murray & Associates LLP:** 15% off legal fees (excluding disbursements).

Zannes Law Firm: 25% off legal fees (excluding HST & disbursements. Limited time offer).

Verge Insurance Group: Up to 15% off auto and home insurance.

Sooley's Safety Services: 10% off all training and consulting services.

Peller Estates Winery & Restaurant: Buy One, Get One Free – The Greatest Winery Tour

The Winery Restaurant at Peller Estates: Complimentary Sparkling Wine

Trius Winery & Restaurant: Buy One, Get One Free – The Trius Tour

Trius Winery Restaurant: Complimentary Sparkling Wine

Wayne Gretzky Estates: Buy One, Get One Free – The Wine, Spirit & Cocktail Tour

If your business is interested in participating, it's easy to join. Simply let us know what discount or special offer you'd like to extend, and we'll include it in the program.

For more details or to register, please contact **Terry Dow at terry@niagaraonthelake.com**.

Take advantage of these valuable offers today and start saving — while supporting your fellow Chamber members.

[Check out the program page](#)

Welcome New Members

[Riverview Cellars](#), Mike Pillitteri

[Rentals Niagara](#), Erica Lepp

[Spirit of Niagara](#), Hala Bissada

[Gate Street Studios](#), Sandra Iafrate

[Cake Café](#), Stacey MacIntyre

[Niagara Region Economic Development](#), Rob Fucile

[Coventry Transportation](#), John Isepon

[The Fine Estates Team - Revel Realty](#), Andrew Perrie

[Impact Promotions](#), Santino Perri

[Based Human Creative](#), Ty Wicheal

[Niagara Motors](#), Dave Dick

[Chateau des Charmes](#), Ann Given

[Lake Lodge Farms](#), Martin Werner

Chamber Events

Multi-Level Leadership Luncheon



The banner features the Niagara-on-the-Lake Chamber of Commerce logo on the left. The main text reads "OPEN TO ALL BUSINESSES" and "MULTI LEVEL LEADERSHIP LUNCHEON". Below this, a dark blue bar lists the speakers: Moderator Jeff Bolichowski, MP TONY BALDINELLI, MPP WAYNE GATES, LORD MAYOR GARY ZALEPA, and REGIONAL COUNCILLOR ANDREA KAISER. The event details include the date "TUESDAY OCTOBER 14TH 2025", time "12:00 PM - 1:30 PM", location "ROYAL CAMBRIDGE ROOM PRINCE OF WALES HOTEL", and cost "\$25 PP PLUS TAX". The event is hosted by the "NIAGARA-ON-THE-LAKE CHAMBER OF COMMERCE". The Armstrong Strategy Group logo is also present.

You're invited to join us for a special Multi-Level Leadership Luncheon, bringing together leaders from all levels of government.


This is an important opportunity to hear updates that impact our business community directly, ask questions, and gain insights from our elected representatives.

This luncheon is open to all businesses, so please feel free to share this invitation with your colleagues and associates. Space is limited.

Do you have questions for our speakers? Please send them to Terry Dow at terry@niagaraonthelake.com by October 7, 2025. We look forward to seeing you there for meaningful discussion, networking, and leadership perspectives from every level of government.

Register at [eventbrite](#)

Save the Date

 Here are more upcoming NOTL Chamber events to look forward to. Watch for information in your email.

- **Chamber on Tap** – Thursday October 30th, 5-7 pm, FEROX Estate Winery.
- **Business Luncheon** – Thursday November 13th, 12 pm, "The Pros and Cons of using AI for your Business", presented by Bryan Kenny, Connected Compass
- **Chamber on Tap** – Thursday November 20, 5-7 pm at The Royal Manor
- **Breakfast with the Lord Mayor**, Friday November 21st, 8 am
- **Holiday Social** – Thursday December 11 at 5 pm, Niagara District Airport

Business News

Skills Bridge Program Extended



The [Skills Bridge Program](#) has been extended to the end of November 2025. Skills Bridge is a digital training platform that offers over 65 courses in areas such as management, communication, digital skills, and more, curated into 20 Learning Pathways — available at no cost.

Please reach out to Terry Dow at terry@niagaraonthelake.com for more information.

CCC Convention Resolutions: What You Need to Know



The Canadian Chamber of Commerce (CCC) recently received over 70 resolutions from chambers across Canada — a clear sign of how engaged the business community is in shaping federal policy. The policies will be presented at the upcoming AGM on October 8 & 9th in Mississauga.

A resolution must address a business issue, be federal in scope, be timely and urgent and clearly identify a funding source. A resolution cannot pit industry against industry or favor one region over another. These rules ensure that resolutions represent the broader business community and focus on constructive, actionable solutions that benefit all Canadians.

By following these criteria, chambers and businesses can make sure their ideas are considered seriously at the national level and have the potential to influence policy that strengthens the economy.

For more information on submitting resolutions for next year's consideration or participating in future conventions, contact the Niagara-on-the-Lake Chamber of Commerce at 905-468-1950.

Canada Post Strike: Stay Informed



The recent Canada Post strike has significant implications for businesses across the country. To help you stay informed, the Ontario Chamber of Commerce (OCC) and the Canadian Chamber of Commerce (CCC) have released their official positions and updates on the situation.

These resources provide valuable insights on how the strike may impact operations, deliveries, and the broader business community, as well as the chambers' recommendations for navigating this disruption.

Stay informed and prepared by reviewing these statements and considering their guidance for your business:

- [Our Statement on Canada Post Strike — Canadian Chamber of Commerce](#)
- [Ontario Chamber Urges Immediate Resolution to Canada Post Strike | OCC](#)

Ho Ho Passport Program

Ho Ho Passport

The Niagara-on-the-Lake Chamber of Commerce is excited to invite you to participate in our annual "Ho Ho Passport" program! This is a wonderful chance to highlight your business during the Candlelight Stroll weekend, from Friday, December 5th, through Sunday, December 7th. As our town fills with visitors ready to explore, shop, and celebrate, we're encouraging local businesses like yours to stay open late and offer a special discount, helping to create a magical experience for all.


Participating businesses will be featured on the Candlelight Stroll and Rotary Holiday House Tour webpages, helping visitors easily find and visit you throughout the weekend, in addition to a printed rack card that will be handed out during the stroll. By staying open later and offering a special discount, you'll not only have the chance to boost sales but also contribute to a vibrant, festive atmosphere in our community that encourages visitors to extend their stay and shop locally.

Here's what we're asking from participating businesses:

- Extended hours Friday - Sunday, December 5th - December 7th
- A special 10% discount for those who have purchased a candle at Candlelight Stroll or tickets to the Rotary Holiday House Tour (or higher discount if you're feeling extra generous!)

To redeem, visitors can show their ticket confirmation for the Holiday House Tour, or Ho Ho Passport rack card we will be handing out during the Stroll.

If you're interested in participating, please contact Emelyn Williams at emelyn@niagaraonthelake.com or 905-468-1950 ext. 506, confirming your business hours for the weekend and special discount.

 Stay tuned for additional passport opportunities for the much-anticipated 2026 Icewine Festival.

Thank you for considering this opportunity to spread holiday cheer!

Affinity Programs

Chambers Plan Employee Benefits



Chamber Plan is the #1 employee benefits plan for Canadian small businesses, and it's offered as an exclusive benefit for our chamber members.

[Find out more](#)



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For information on how to join the NOTL Chamber, contact Stacey at
289-547-7556 or stacey@niagaraonthelake.com

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