



Together in Business

Supporting, Connecting, and Championing our Local Business
Community
September 2025

In this issue:

- Message from the Executive Director
 - Member to Member Discount Program
 - Welcome New Members
 - Indus Travel Program Exclusive to the Chamber Network
 - Chamber Events
 - Business News
 - Affinity Programs
-

Message from the CAO, Kathy Weiss

As we step into a busy and exciting Fall season, I'm thrilled to share some of the opportunities we have lined up for our chamber members and the Niagara-on-the-Lake business community.

Our brand-new event, New Member Breakfast, is proving to be popular with over 45 members registered to-date. It is the perfect way for new and long-standing members alike to connect, share ideas, and build valuable relationships. This Fall, we're also bringing back Chamber on Tap, our casual evening networking event that blends great conversation with local food and drink. This is a wonderful way to engage with fellow business owners and professionals in a relaxed setting.

For those looking to sharpen their skills and gain fresh insights, our Lunch and Learn seminar series begins and will cover a variety of topics to help you grow and adapt in today's changing fantastic business environment. These sessions are a opportunity to gain practical takeaways while networking with peers.

At the Chamber, our mission is to support, connect, and champion the businesses that make Niagara-on-the-Lake thrive. We look forward to seeing you at these events and continuing to build a strong, collaborative community together.

Sincerely,

Kathy Weiss, Executive Director

Member to Member Discount Program

NEW We are excited to introduce a new benefit for our members—the **Member-to-Member Discount Program** for the NOTL Chamber Network.

This program is designed to encourage Chamber members to do business with one another by offering exclusive discounts on products and services within our community. It's a great way to showcase your business, attract new customers, and strengthen connections with fellow members.

Would you like to participate? Simply let us know what discount or special offer you'd like to extend, and we'll include it in the program.

Members will receive a digital membership card to download on your phone. Use this membership card when checking out at participating members.

For more details or to register, please contact **Terry Dow at 905-468-1950 or email at terry@niagaraonthelake.com with your intent to sign up for the program.**

We hope you'll join us in making this initiative a success for all our members.

Welcome New Members

- [Marynissen Wines](#), Julie Enns
 - [The Georgian on King](#), Albert & Josie Zappitelli
-

Indus Travel Program Exclusive to the Chamber Network

The Chamber is excited to explore a new partnership with Indus Travel, a leader in creating unforgettable Chamber group trips. With award-winning programs, over 243 Chamber partners, and competitive pricing, Indus makes it easy to discover the world with friends from our business community.

We'd love your input as we consider offering a Chamber-organized trip. Please take a minute to complete our short 4-question survey to let us know your interests and preferences.

Your feedback will help us design a travel experience that's right for our members. Thank you for sharing your thoughts. We can't wait to see where this journey may take us!

[Take survey](#)

Chamber Events New Member Breakfast



The upcoming New Member Breakfast on September 10th is sold out! Thanks for registering.

September Business Luncheon



BUSINESS LUNCHEON

**The Heart of an Olympian
"HOW TO LEAD A WINNING TEAM"**

Thursday September 18th
12:00 - 1:30 pm

Niagara-on-the-Lake Community Centre
14 Anderson Lane NOTL
Simpson's Pharmacy Room
\$25 pp plus tax



Jessie Macdonald

Featured Speaker: **Jessie Macdonald** Olympian ♦ World Champion ♦ Entrepreneur ♦ Community Leader

We're excited to welcome **Jessie Macdonald** as a special guest speaker at our upcoming event!

Jessie is one of Canada's most decorated female wrestlers, with 10 national titles, multiple world medals, and a world championship. After representing Canada on the national team for over 15 years, she successfully transitioned into real estate and entrepreneurship. Today, she is the co-owner of **MAC Inc.** and **Revel Realty Niagara-on-the-Lake**, as well as a certified luxury broker and award-winning community builder.

At the event, Jessie will speak about her journey as an Olympian and share how the lessons she learned in sport have shaped her approach to "**Leading a Winning Team**"-in business, in life, and in community.

Don't miss this chance to be inspired by Jessie's remarkable story of grit, growth, and leadership.

[Register](#)



Save the Date

🍂 Autumn is filling up with more NOTL chamber events to look forward to:

- September Chamber on Tap – [Jackson Triggs Niagara Estates](#). Thursday **September 25**, 5-7 pm

- October Business Luncheon – Multi-Level Leadership Luncheon, Tuesday **October 14**. Guest speakers MP Tony Baldinelli, MPP Wayne Gates, Regional Councillor Andrea Kaiser
 - October Chamber on Tap – [Niagara College Research & Innovation Centre](#), Thursday **October 30**, 5–7 pm
 - November Business Luncheon – The Pros and Cons of Using AI for your Business. Guest speaker Bryan Kenny. Thursday **November 12**, 12:00 noon
 - November Breakfast with the Lord Mayor Gary Zalepa, Friday **November 21**, 8:00 am Prince of Wales Hotel
 - November Chamber on Tap, [The Royal Manor](#) – Host, Bertha Power, Thursday **November 20**, 5-7 pm
-

Business News

Seeding Digital Skills

Free Training for Ontario’s Agri-Food Sector

The Ontario Chamber of Commerce, in partnership with the Canadian Agricultural Human Resource Council, Food and Beverage Ontario, and Food Processing Skills Canada, is proud to offer a new **Seeding Digital Skills Program** — an innovative training opportunity that brings the latest in **digital twin technology** to your business.

Funded by Upskill Canada (powered by Palette Skills) and the Government of Canada, this program provides:

- **Free, industry-relevant training** using Unity’s real-time 3D platform
- **Employer stipends** to support employee participation
- **Credentials for learners** to recognize new skills

This training is designed for livestock farmers, hatcheries, crop and produce growers, greenhouses, breweries, wineries, and food and beverage processors. Participants will learn to design, manage, and deploy interactive digital twins to meet the evolving needs of their operations.

Give your business a competitive edge. Boost productivity, strengthen innovation, and embrace the future of smart farming and food/beverage processing — all at no cost.

Shape the future of food and farming with digital innovation. Apply today!

[Learn more](#)

New Funding Opportunity: Regional Tariff Response Initiative

The Federal Economic Development Agency for Southern Ontario (FedDev Ontario) has launched the Regional Tariff Response Initiative (RTRI) to support businesses facing trade disruptions. This three-year, \$450 million national program, **with nearly \$160 million allocated to southern Ontario**, aims to help businesses improve productivity, expand into new markets, and strengthen supply chains. Eligible businesses and organizations are encouraged to apply for funding support through this initiative.

[Learn more](#)

Paws on the Patio: Dog-Friendly Spots in NOTL

Niagara-on-the-Lake businesses are rolling out the red carpet for our four-legged friends! Many patios and local venues not only welcome pets but have gone the extra mile to create special menus and experiences just for them.

- **Aura on the Lake** – A perfect patio for you and your pup to relax together.

- **The Irish Harp Pub** – Treat your furry friend to their own menu, complete with prime rib!
- **The Olde Angel Inn** – A beloved spot that happily entertains dogs, and co-hosts “Doggie Palooza” events through the summer.
- **The Charles Hotel** – A charming setting to sit back, listen to the fountain, and watch the world go by with your pup.
- **The Shaw Club Hotel & Harbour House** – Both offer a warm welcome to dogs, ensuring your stay is as pet-friendly as possible.

So, the next time you're out and about in your “spare” time, don't forget your best friend — they've got a seat waiting too!



Affinity Programs

Chambers Plan Employee Benefits



Chamber Plan is the #1 employee benefits plan for Canadian small businesses, and it's offered as an exclusive benefit for our chamber members.

[Find out more](#)

Niagara-on-the-Lake Chamber of Commerce
26 Queen St. NOTL ON L0S 1J0
905-468-1950

For information on how to join the NOTL Chamber, contact Stacey at
289-547-7556 or stacey@niagaraonthelake.com

[Update your preferences](#) or [Unsubscribe](#)

This newsletter sponsored by Connected Compass



**Connected
Compass**
Design, Content, Technology, Strategy